

Period properties in Dublin are always highly sought after, but especially so in the last couple of years. The term 'period property' generally refers to homes that were built before the First World War and are generally classified as being in the Georgian, Victorian or Edwardian era. But why are period properties so sought after? For many home buyers, it's the original features such as their elegant facades, high ceilings, generous proportions, decorative cornice detail, classic fireplaces, bay windows, sash windows, steeply pitched roofs, stained glass and timberwork.

Period properties don't rely upon current trends or the latest technology for their appeal, and yet, modern features and styles blend beautifully into many period restorations. Most period properties also have front and rear gardens, adding to their curb appeal, and which you don't always find with modern builds. They also give home buyers an opportunity to add a lot of value where refurbishment is required and to tailor to their own requirements. And of course, period properties also tend to be located in Dublin's most sought after locations.

This year we have experienced very strong demand for period properties in our key markets of Dublin 2, 4, 6 and 8. Our average selling prices were €1,092,126 or €628 per sq. ft. with an average variance over asking of 4.1% very much confirming it was a seller's market. 90% of our buyers were owner occupiers and 86% were Irish, so foreign buyers don't have the same appeal for period properties. The average age of a buyer was 44. 60% of our buyers required no mortgage funding. Interestingly, Dublin 6 had the highest selling price per sq. ft. at €683, and Dublin 4 had the highest average selling price at €1,830,759.

| Market Highlights                           |  |                                       |  |  |
|---|--|---------------------------------------|--|--|
| Average Selling Price €1,092,126            | % of properties that sold above asking $60%$ | % of Cash Buyers $60\%$               | % of Buyers who are Owner Occupiers $90\%$ |  |
| Asking Price v Selling Price Variance +4.1% | Sales Fall Through Rate                      | % of Buyers who are Irish $86\%$      | % of Buyers who are Married $53\%$         |  |
| Average Selling Price per sq. ft<br>€628    | Weeks On Market  6.3                         | % of Buyers who are Trading up $39\%$ | Average Buyer Age                          |  |

## **Period Homes Sales Market**

#### **2022 Transactional Data**

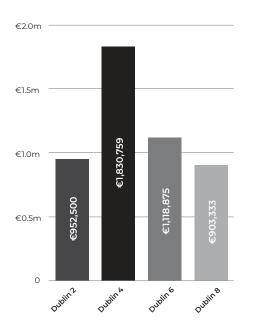
| Weeks On Market:      | Fall Through Rate:     | Average Selling Price per sq. m. / sq. ft. |
|-----------------------|------------------------|--|
| 6.3                   | 12%                    | €6,762 / €628                              |
| Average Asking Price: | Average Selling Price: | Asking Price V Selling Price Variance:     |
| €1,049,000            | €1,092,126             | +4.1%                                      |



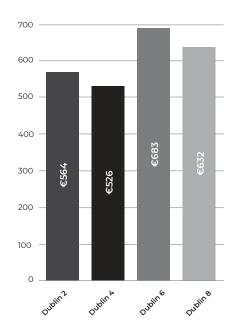
Bloomfield House, Donnybrook, Dublin 4.

## Analysis per postcode

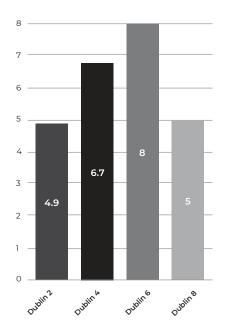
#### Average selling price



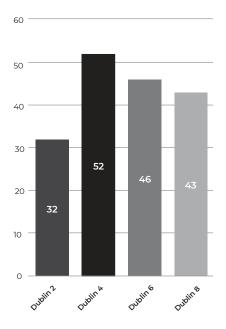
## Average price per sq.ft.



## Average weeks on market



#### Average buyer age

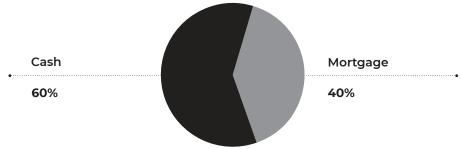


# **Buyer Profile**

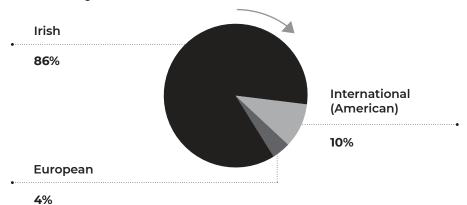
## Type



## **Funding**



## Nationality



## Owner Occupier breakdown

| Trading up       | 39% |
|------------------|-----|
| Dublin base      | 33% |
| First time buyer | 28% |

## **Status of Buyers**

| Married | 53% |
|---------|-----|
| Single  | 32% |
| Couple  | 15% |

## **Gender of Single Buyers**

| Male   | 50% |
|--------|-----|
| _      |     |
| Female | 50% |
|        |     |

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The information in this document is based on transactions only and our observations of the market. However, Dublin comprises unique and diverse neighbourhoods and features many very different developments. We will be pleased to provide more detailed breakdowns or background information to particular areas or developments.

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